





# Learning Products & Descriptions

Updated 1/9/06

Count	Product Name	Part Number	Shipping weight (pounds)	Ship Cost	ISBN/UPC	Retail Price	Availability Date	Brief Description	Short Description
1	<b>Online Course Package:</b> Introduction to Residential Technologies	BL-pk-INTRO	2 lbs	\$8	ISBN not available at this time	\$149	Available	An engaging two hour introduction to the residential technology industry and market, as well as a thorough review of each of the technology subsystems in a 'connected' home. Ideal for individuals and businesses interested in learning about this emerging and exciting industry that is changing the way we live, work and play.	An engaging and thorough review of the capabilities, benefits, and technical infrastructure of today's residential technologies. Designed for anyone new to the residential technology industry or interested in learning about this emerging industry, this online course is the ideal orientation to the current state of the industry, market, and technology. Students learn about the integration of products and services that are available today including all major subsystems: Structured Wiring, Residential Communications, Entertainment, Home Networking, Lighting Control, Environment and Energy Management, Security, Health, and Safety, and Integrated Control. Informative text, detailed color diagrams, and video vignettes teach what students need to know to understand the industry. A Certificate of Completion is awarded upon successful completion of the online course.
2	<b>Online Course Only</b> Introduction to Residential Technologies	BL-oc-INTRO	0	\$0	ISBN not available at this time	\$99	Available	An engaging two hour introduction to the residential technology industry and market, as well as a thorough review of each of the technology subsystems in a 'connected' home. Ideal for individuals and businesses interested in learning about this emerging and exciting industry that is changing the way we live, work and play.	An engaging and thorough review of the capabilities, benefits, and technical infrastructure of today's residential technologies. Designed for anyone new to the residential technology industry or interested in learning about this emerging industry, this online course is the ideal orientation to the current state of the industry, market, and technology. Students learn about the integration of products and services that are available today including all major subsystems: Structured Wiring, Residential Communications, Entertainment, Home Networking, Lighting Control, Environment and Energy Management, Security, Health, and Safety, and Integrated Control. Informative text, detailed color diagrams, and video vignettes teach what students need to know to understand the industry. A Certificate of Completion is awarded upon successful completion of the online course.
3	<b>Course Guide:</b> Introduction to Residential Technologies	BL-cg-INTRO	2 Lbs	\$8	ISBN not available at this time	\$79	Available	An engaging and thorough review of the capabilities, benefits, and technical infrastructure of today's residential technologies. Designed for anyone new to the residential technology industry or interested in learning about this emerging industry, this course guide is the ideal, easy to understand orientation to the current state of the industry, market, and technology subsystems. Students learn about the integration of products and services that are available today including all major subsystems: Structured Wiring, Residential Communications, Entertainment, Home Networking, Lighting Control, Environment and Energy Management, Security, Health, and Safety, and Integrated Control.	An engaging and thorough review of the capabilities, benefits, and technical infrastructure of today's residential technologies. Designed for anyone new to the residential technology industry or interested in learning about this emerging industry, this written course guide is the ideal, easy to understand orientation to the current state of the industry, market, and technology subsystems. Students learn about the integration of products and services that are available today including all major subsystems: Structured Wiring, Residential Communications, Entertainment, Home Networking, Lighting Control, Environment and Energy Management, Security, Health, and Safety, and Integrated Control. Informative text, detailed color diagrams, and a glossary of technical and industry terms teach what students need to know to understand and work in the industry.
4	<b>Quick Reference:</b> Residential Technologies Terms and Definitions 5th Edition	BL-qr-TERMS	1 Lb.	\$8	 ISBN: 0-9766039-0-X UPC: 9780976603900	\$20	Available	This handy pocket guide is an essential resource for understanding all the technical terms and acronyms of the many different residential systems. It covers the audio, video, security, telephony, electrical and computer industries.	In its 5th edition, this handy pocket guide is an essential resource for understanding all the technical terms and acronyms of the many different residential systems. Don't be confused by industry jargon, use this resource to be "in the know." It contains over 160 pages of definitions from the audio, video, security, telephony, lighting and computer industries. In addition, it includes standard industry icons and a listing of over 60 associations and organizations in industry.
5	<b>Online Course Package:</b> Fundamentals of Structured Wiring	BL-pk-SWIRE	2 Lbs	\$8	ISBN not available at this time	\$295	Available	A six hour online course that provides a comprehensive review of residential structured wiring, including fundamentals, benefits, layout, installation, and testing. Course is designed for new home technology installers, builders, or do-it-yourself homeowners and teaches laying the structured wiring foundation for technologies in the home.	A comprehensive review of residential structured wiring designed for new and inexperienced home technology installers. This online course provides a thorough grounding in the concepts and technologies of residential low voltage structured wiring, with emphasis on working safely and efficiently, installation best-practices, and future-proofing homes for the adoption of emerging technologies. Informative text, detailed color diagrams, and instructional videos teach what students need to know to successfully install structured wiring systems. Designed for new home technology installers, builders, or do-it-yourself homeowners. Also included are a printed Course Book, portable Quick Reference book, and a Certificate of Completion.
6	<b>Online Course Only:</b> Fundamentals of Structured Wiring	BL-oc-SWIRE	0	\$0	ISBN not available at this time	\$199	Available	A six hour online course that provides a comprehensive review of residential structured wiring, including fundamentals, benefits, layout, installation, and testing. Course is designed for new home technology installers, builders, or do-it-yourself homeowners and teaches laying the structured wiring foundation for technologies in the home.	A comprehensive review of residential structured wiring designed for new and inexperienced home technology installers. This online course provides a thorough grounding in the concepts and technologies of residential low voltage structured wiring, with emphasis on working safely and efficiently, installation best-practices, and future-proofing homes for the adoption of emerging technologies. Informative text, detailed color diagrams, and instructional videos teach what students need to know to successfully install structured wiring systems. Designed for new home technology installers, builders, or do-it-yourself homeowners. Also included are a printed Course Book, portable Quick Reference book, and a Certificate of Completion.
7	<b>Course Guide:</b> Fundamentals of Structured Wiring	BL-cg-SWIRE	2 Lbs	\$8	ISBN not available at this time	\$129	Available	A comprehensive and technical review of structured wiring, including basic concepts, detailed step-by-step design and installation procedures, a thorough review of testing and troubleshooting methods, and much more. Packed with information and wisdom that usually takes years to learn, this book is the definitive starting point for new installers.	A comprehensive and technical review of structured wiring, including basic concepts, detailed step-by-step design and installation procedures, a thorough review of testing and troubleshooting methods, and much more. New and inexperienced installers will gain all the knowledge they need to work – and be useful - as an apprentice on a job site. Detailed, full color diagrams explain important concepts and provide the practical knowledge installers need to succeed on the job. Packed with information and wisdom that usually takes years to learn, this book is the definitive starting point for new installers.
8	<b>Quick Reference:</b> Fundamentals of Structured Wiring	BL-qr-SWIRE	1 Lb.	\$8	 ISBN: 0-9766039-1-8 UPC: 9780976603917	\$20	Available	An essential and portable guide to residential structured wiring featuring concise, step-by-step coverage of design considerations, the installation process, testing and troubleshooting techniques, and more – the perfect quick reference for any installer!	An essential and portable guide to residential structured wiring featuring concise, step-by-step coverage of design considerations, the installation process, testing and troubleshooting techniques, and more – great for use in the field, this is the perfect quick reference for any installer! Also includes a detailed glossary of structured wiring terms, from "demarcation point" to "cross-pinning", and a handy list of structured wiring manufacturers and industry associations.
9	<b>Online Course Package:</b> Residential Lighting Control	BL-pk-LIGHT	2 Lbs	\$8	ISBN not available at this time	\$295	2/15/2006	Eight hours of online instruction that teaches lighting control technology, including fundamentals, benefits, design, wiring methods, installation, troubleshooting, and more. Course is designed for residential technology installers, builders, or do-it-yourself homeowners.	This online course provides thorough instruction on all aspects of residential lighting control for residential installers/integrators, builders, contractors, real estate professionals, and equipment manufacturers. From basic concepts and benefits to the technical aspects of low voltage system design, installation, programming, and testing, this course is ideal for anyone who needs to work with modern lighting control technology. Informative text, detailed color diagrams, and instructional videos teach what students need to know to successfully install lighting control systems. Also included are a printed Course Book, portable Quick Reference book, and a Certificate of Completion.



# Learning Products & Descriptions

Updated 1/9/06

Count	Product Name	Part Number	Shipping weight (pounds)	Ship Cost	ISBN/UPC	Retail Price	Availability Date	Brief Description	Short Description
10	<b>Online Course Only:</b> Residential Lighting Control	BL-oc-LIGHT	0	\$0	ISBN not available at this time	\$199	2/15/2006	Eight hours of online instruction that teaches lighting control technology, including fundamentals, benefits, design, wiring methods, installation, troubleshooting, and more. Course is designed for residential technology installers, builders, or do-it-yourself homeowners.	This online course provides thorough instruction on all aspects of residential lighting control for residential installers/integrators, builders, contractors, real estate professionals, and equipment manufacturers. From basic concepts and benefits to the technical aspects of low voltage system design, installation, programming, and testing, this course is ideal for anyone who needs to work with modern lighting control technology. Informative text, detailed color diagrams, and instructional videos teach what students need to know to successfully install lighting control systems. Also included are a printed Course Book, portable Quick Reference book, and a Certificate of Completion.
11	<b>Course Guide:</b> Residential Lighting Control	BL-cg-LIGHT	2 Lbs	\$8	ISBN not available at this time	\$129	2/15/2006	A thorough introduction to all aspects of residential lighting control for residential installers/integrators, builders, contractors, real estate professionals, and equipment manufacturers. From basic concepts and benefits to the technical aspects of system design, installation, programming and testing, this course book is ideal for anyone who needs to understand and install modern lighting technology.	A thorough introduction to all aspects of residential lighting control for residential installers/integrators, builders, contractors, real estate professionals, and equipment manufacturers. From basic concepts and benefits to the technical aspects of system design, installation, programming, and testing, this course book is ideal for anyone who needs to understand and install modern lighting technology. This book focuses on practical skills to prepare the student to work in the field on lighting projects. Emphasis is placed on working safely, understanding and following codes and standards, and using best practices for performing efficient and successful system installations. Informative text, detailed color diagrams, and a glossary of terms teach precisely what students need to know to successfully install lighting systems.
12	<b>Quick Reference:</b> Residential Lighting Control	BL-qr-LIGHT	1 Lb.	\$8	 ISBN 0-9766039-4-2 UPC 9 780976 603948	\$20	4/15/2006	A concise, portable guide to all major aspects of residential lighting control for residential installers/integrators, builders, and contractors - the perfect field reference! Features distilled coverage of system design, installation, programming, testing, and more. Also includes a glossary of important lighting control terms. Great reference material for in the field.	A concise, portable guide to all major aspects of residential lighting control for residential installers/integrators, builders, and contractors. Features distilled coverage of system design, installation, programming, testing, and more. The perfect field companion for anyone who needs to understand and install modern lighting technology. Also includes a glossary of important lighting control terms.
13	<b>Online Course Package:</b> Home Networking for Installers	BL-pk-NETWK	3 Lbs.	\$8	ISBN not available at this time	\$295	Available	A thorough, six hour online course that teaches students the fundamental knowledge they must know to install computer networks, including design, components and configuration. This course is designed specifically for residential technology installers, builders, or do-it-yourself homeowners.	A comprehensive introduction to installing computer networks, designed specifically for residential technology installers, builders, or do-it-yourself homeowners. This online course begins by explaining the capabilities and benefits of home networks as a means of sharing computers and Internet access, and also as the backbone for connectivity between other residential technologies and digital content. The course provides a thorough grounding in the design, installation, and configuration of home networks, including both wired and wireless solutions. Wired and wireless routers, PC and Mac operating systems, cabling fundamentals, Internet/residential gateways, network security, and other core topics are explained in detail. Informative text, detailed color diagrams, and instructional animations and videos teach what students need to know to successfully install home networks. Also included are a printed Course Book, portable Quick Reference book, and a Certificate of Completion.
14	<b>Online Course Only:</b> Home Networking for Installers	BL-oc-NETWK	0	\$0	ISBN not available at this time	\$199	Available	A thorough, six hour online course that teaches students the fundamental knowledge they must know to install computer networks, including design, components and configuration. This course is designed specifically for residential technology installers, builders, or do-it-yourself homeowners.	A comprehensive introduction to installing computer networks, designed specifically for residential technology installers, builders, or do-it-yourself homeowners. This online course begins by explaining the capabilities and benefits of home networks as a means of sharing computers and Internet access, and also as the backbone for connectivity between other residential technologies and digital content. The course provides a thorough grounding in the design, installation, and configuration of home networks, including both wired and wireless solutions. Wired and wireless routers, PC and Mac operating systems, cabling fundamentals, Internet/residential gateways, network security, and other core topics are explained in detail. Informative text, detailed color diagrams, and instructional animations and videos teach what students need to know to successfully install home networks. Also included are a printed Course Book, portable Quick Reference book, and a Certificate of Completion.
15	<b>Course Guide:</b> Home Networking for Installers	BL-cg-NETWK	3 Lbs.	\$8	ISBN not available at this time	\$129	Available	A comprehensive and understandable introduction to installing computer networks in residential settings, including basic networking concepts and technologies, TCP/IP, required hardware, step-by-step residential design and installation procedures, network security practices, setting up wireless networks, testing and troubleshooting methods, and more. Written specifically for the residential installer, not the computer geek!	A comprehensive and understandable introduction to installing computer networks in residential settings, including basic networking concepts and technologies, TCP/IP, required hardware, step-by-step residential design and installation procedures, network security practices, setting up wireless networks, testing and troubleshooting methods, and more. Installers who are new to computer networking will gain the knowledge needed to install and support a home network. Detailed, full color diagrams, bonus 'In Depth' reference material, and a home networking glossary provide what residential technology installers need to succeed.
16	<b>Quick Reference:</b> Home Networking for Installers	BL-qr-NETWK	1 Lb.	\$8	 ISBN: 0-9766039-2-6 UPC: 9780976603948	\$20	1/15/2006	A concise, portable reference that provides distilled step by step instructions for the design, installation, and configuration of home networks, including both wired and wireless solutions - the perfect quick reference for any installer!	A concise, portable reference for installing computer networks at client sites, designed specifically for residential technology installers. This book provides distilled step by step instructions for the design, installation, and configuration of home networks, including both wired and wireless solutions - the perfect quick reference for any installer! Also includes a detailed glossary of hard to decipher networking terms.
17	<b>Online Course Package:</b> Whole House Audio Technology and Distribution	BL-pk-AUDIO	2 lbs	\$8	ISBN not available at this time	\$295	Available	Six hours of online instruction covering the fundamentals, benefits, technology, components, design, and installation of whole house audio distribution systems for residential installers/integrators, builders, and do-it-yourself homeowners.	Complete instruction on the fundamentals, benefits, technology, components, design, and installation of whole house distributed music systems for residential installers/integrators, builders, and do-it-yourself homeowners. Home audio systems are much more complicated than a simple stereo system these days, and this course teaches what students need to know to understand and install complex whole house distributed audio systems. Low-, mid-, and high-end whole house installation possibilities are reviewed, as well as important safety considerations, standards, and codes that must be followed during installation. Informative text, detailed color diagrams, and engaging case studies make learning distributed audio efficient and enjoyable. Includes a printed Course Book, portable Quick Reference book, and a Certificate of Completion.
18	<b>Online Course Only:</b> Whole House Audio Technology and Distribution	BL-oc-AUDIO	0	\$0	ISBN not available at this time	\$199	Available	Six hours of online instruction covering the fundamentals, benefits, technology, components, design, and installation of whole house audio distribution systems for residential installers/integrators, builders, and do-it-yourself homeowners.	Complete instruction on the fundamentals, benefits, technology, components, design, and installation of whole house distributed music systems for residential installers/integrators, builders, and do-it-yourself homeowners. Home audio systems are much more complicated than a simple stereo system these days, and this course teaches what students need to know to understand and install complex whole house distributed audio systems. Low-, mid-, and high-end whole house installation possibilities are reviewed, as well as important safety considerations, standards, and codes that must be followed during installation. Informative text, detailed color diagrams, and engaging case studies make learning distributed audio efficient and enjoyable. Includes a printed Course Book, portable Quick Reference book, and a Certificate of Completion.

# Learning Products & Descriptions

Updated 1/9/06

Count	Product Name	Part Number	Shipping weight (pounds)	Ship Cost	ISBN/UPC	Retail Price	Availability Date	Brief Description	Short Description
19	<b>Course Guide:</b> Whole House Audio Technology and Distribution	BL-cg-AUDIO	2 lbs	\$8	ISBN not available at this time	\$129	available	Complete, understandable instruction for residential installers on designing and installing whole house distributed audio systems. Comprehensive coverage includes multi-zone and multi-source design, line level and speaker level wiring, component and speaker selection, impedance and amplifier/speaker performance calculations, troubleshooting techniques, and much more.	Complete, understandable instruction for residential installers on designing and installing whole house distributed audio systems. Comprehensive coverage includes multi-zone and multi-source design, line level and speaker level wiring, component and speaker selection, impedance and amplifier/speaker performance calculations, troubleshooting techniques, and much more. Full color diagrams, a glossary, and bonus 'Project Management Tips' provide practical information installers can immediately put to work on the job.
20	<b>Quick Reference:</b> Whole House Audio Technology and Distribution	BL-qr-AUDIO	1 Lb.	\$8	 ISBN: 0-9766039-3-4 UPC: 9780976603931	\$20	1/15/2006	A portable reference for residential installers that provides basic, step by step information for designing and installing whole house distributed audio systems - the perfect guide for working in the field! Concise coverage includes multi-zone and multi-source system design, wiring, component and speaker selection, impedance and amplifier/speaker performance calculations, and much more.	A portable reference for residential installers that provides basic, step by step information for designing and installing whole house distributed audio systems - the perfect guide for working in the field! Concise coverage includes multi-zone and multi-source system design, line level and speaker level wiring, component and speaker selection, impedance and amplifier/speaker performance calculations, troubleshooting techniques, and much more. Includes a useful glossary that explains complex terms in plain English.
21	<b>Online Course Package:</b> Residential Telephone and Communications	BL-pk-COMMU		\$8	ISBN not available at this time	195 Anticipated	1/10/2006	Six hours of online instruction covering the fundamental knowledge an installer must know to sell, install, and support residential telephone systems. From basic concepts to system design, installation, and troubleshooting, this course provides installers/integrators, builders, and do-it-yourself homeowners with the knowledge they need.	All the fundamental knowledge an installer needs to know to sell, install, and support residential telephone systems from basic concepts to system design, installation, and troubleshooting, this course provides installers/integrators, builders, and do-it-yourself homeowners with the knowledge they need to manage this part of their business. Students are instructed on the design and installation of systems including advanced wired and wireless phone systems, fax machines, door phones, paging systems, intercom systems, and answering/voicemail systems. This course provides practical information, explaining what installers need to know before working on an installation project. Informative text and detailed color diagrams teach what students need to know to successfully install communications systems. Also included are a printed Course Book, portable Quick Reference book, and a Certificate of Completion.
22	<b>Online Course Only:</b> Residential Telephone and Communications	BL-oc-COMMU	0	\$0	ISBN not available at this time	\$195	1/10/2006	Six hours of online instruction covering the fundamental knowledge an installer must know to sell, install, and support residential telephone systems. From basic concepts to system design, installation, and troubleshooting, this course provides installers/integrators, builders, and do-it-yourself homeowners with the knowledge they need.	All the fundamental knowledge an installer needs to know to sell, install, and support residential telephone systems from basic concepts to system design, installation, and troubleshooting, this course provides installers/integrators, builders, and do-it-yourself homeowners with the knowledge they need to manage this part of their business. Students are instructed on the design and installation of systems including advanced wired and wireless phone systems, fax machines, door phones, paging systems, intercom systems, and answering/voicemail systems. This course provides practical information, explaining what installers need to know before working on an installation project. Informative text and detailed color diagrams teach what students need to know to successfully install communications systems. Also included are a printed Course Book, portable Quick Reference book, and a Certificate of Completion.
23	<b>Course Guide:</b> Residential Telephone and Communications	BL-cg-COMMU		\$8	ISBN not available at this time	\$99	1/10/2006	A complete guide to the fundamentals of selling, installing, and supporting residential telephone systems – from basic concepts to system design, installation, and troubleshooting. Students are instructed on the design and installation of systems including advanced wired and wireless phone systems, fax machines, door phones, paging systems, intercom systems, and answering/voicemail systems. This book provides practical information, explaining what installers need to know before working on an installation project.	A complete guide to the fundamentals of selling, installing, and supporting residential telephone systems – from basic concepts to system design, installation, and troubleshooting. This book provides installers/integrators, builders, and do-it-yourself homeowners with the knowledge they need to manage this part of their business or home. Students are instructed on the design and installation of systems including advanced wired and wireless phone systems, fax machines, door phones, paging systems, intercom systems, and answering/voicemail systems. This book provides practical information, explaining what installers need to know before working on an installation project. Informative text and detailed color diagrams teach what students need to know to successfully install communications systems.
24	<b>Quick Reference:</b> Residential Telephone and Communications	BL-qr-COMMU		\$8	 ISBN: 0-9766039-5-0 UPC: 9780976603955	\$20	3/15/2006	An essential and portable guide to the fundamentals of selling, installing, and supporting residential telephone systems – from basic concepts to system design, installation, and troubleshooting. Provides concise explanations of advanced wired and wireless phone systems, fax machines, door phones, paging systems, intercom systems, answering/voicemail systems, and more. Great reference material for in the field.	An essential and portable guide to the fundamentals of selling, installing, and supporting residential telephone systems – from basic concepts to system design, installation, and troubleshooting. This quick reference provides concise explanations of advanced wired and wireless phone systems, fax machines, door phones, paging systems, intercom systems, answering/voicemail systems, and more. Also includes a detailed glossary of residential communication terms.
25	<b>HTI+ Certification and CEDIA Installer Level 1 All-In-One Exam Guide</b>	BL-bk-HTI+C	4 Lbs	\$8	ISBN 0-07-223132-7 UPC: 9780072231328	\$69.99	Available	This 900+ page book is the "reference manual" for anyone in the industry and has all the information you need to prepare for the HTI+ Certification exam and CEDIA Installer Level I certification exam. Published by McGraw-Hill. Written by Ron Gilster with Helen Heneveld.	This 870+ page book is the "reference manual" for anyone in the industry and has all the information you need to prepare for the HTI+ Certification exam and CEDIA Installer Level I certification exam. It is your resource for – installation basics including wire, connectors, installation practices, codes, standards and safety practices; all the subsystems in the home including structured wiring, home computer networks, audio/video systems, home lighting management systems, telecommunications, HVAC and water management, security and home access control systems; and home technology integration. Published by McGraw-Hill and written by Ron Gilster with Helen Heneveld.
26	<b>Residential Technologies Planning Symbols</b>	BL-ss-SYMBL	1 Lb.	\$8	ISBN not available at this time	\$49	Available		This package contains sheets of clear stickers with 400 full-color symbols and names on them. These visual representations offer a simple, yet powerful, way to communicate the technologies in a connected home. Standardized and color-coded symbols clearly demonstrate the location of wiring for devices, eliminating guesswork when collaborating with others on the project. Installation is smoother and projects are under control. Use these stickers to mark the locations of equipment, devices, sensors, or control interfaces on blueprints, floor plans, or building diagrams. Standardized symbols are an easy way to share information between installers, builders, designers, and architects. The 52 different symbols represent devices for: Communications, Data and Video (14 symbols), Audio (9 symbols), Lighting (5 symbols), Security (12 symbols), HVAC – Heating, Ventilation and Air Conditioning (4 symbols), Central Vacuum (3 symbols), and Surge Suppression (3 symbols). <b>Materials Included</b> - Clear sticker sheets – five sheets, with eighty color-coded and labeled stickers on each sheet and a clear plastic storage envelope
27	<b>Residential Technologies Installation Business Standardized Forms</b>	BL-od-FORMS	1 Lb.	\$8	ISBN not available at this time	\$195	Available		This indispensable CD provides a broad and well-rounded collection of over 70 adaptable forms and other documents for getting your installation business on track and under control. Improve the performance and profitability of your installation business and get processes, organization and documentation happening immediately! These Microsoft Word™ and Excel™ files can be customized for your own use and will help manage your project and your business. Types of forms included are: <b>Management Forms</b> - Running a company well requires good management. Follow standard industry procedures and use proven forms and documentation to ensure your company's success. Management forms included are: Business Start-Up Considerations, Products-Sources Matrix, Flowchart – Project Overview, Flowchart – Project Initiation, Flowchart – Project Installation, Flowchart – Completion, Sample Letterhead, Sample Organizational Chart, Fax Cover Sheet, Task Responsibility Worksheet, Time Card – full page, Time Card – half page, Truck Inspection Sheet, Mileage Report, Labor Reconciliation, Purchase Order Log, RMA Log, Weekly Summary of Financial Status, Lien Waiver Release, Cash Balance Sheet,

# Learning Products & Descriptions

Updated 1/9/06

Count	Product Name	Part Number	Shipping weight (pounds)	Ship Cost	ISBN/UPC	Retail Price	Availability Date	Brief Description	Short Description
28	Go Get More Sales Poster	BL-ps-SALES		\$4	ISBN not available at this time	\$5	Available		